# Letter of Invitation

**Client: ContourGlobal Hydro Cascade CJSC**

**“ContourGlobal Hydro Cascade” CJSC**, hereinafter referred to as the Client, invites bidders to submit bids for procurement of supply for the **“deep well submersible pump”** for the needs of “ContourGlobal Hydro Cascade” CJSC, which will be carried out in a single stage through the by the request of quotation method via Coupa electronic procurement system.

**RFQ-Request for quotes reference number: CGHC 12/25**

**Country:** Armenia

**Issued on:** 02 July 2025

Dear Participant,

ContourGlobal Hydro Cascade CJSC (**Client**), a [ContourGlobal](https://www.contourglobal.com/) company, now invites Request for quotesfor selection of an experienced Supplier to perform **“deep well submersible pump”** for the needs of **“**ContourGlobal Hydro Cascade” CJSC, which are grouped into 1 /one/ portion.

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| ***Part numbers*** | ***Part name*** | ***Quantity*** |
| **1** | **Deep well submersible pump** | **2 pc** |

1. The participants must submit their proposals (both qualification and financial) electronically via the Coupa system, in accordance with the terms of use of Coupa.
2. The participating company shall submit a successfully completed contract for the supply of similar goods within the last 2 years, with a total value of at least AMD 8,000,000 (excluding VAT). Copies of the relevant documents (contract, final delivery and acceptance certificate) must be attached.
3. The product’s technical specifications, datasheet, technical data, as well as the complete and adequate description of all non-price conditions shall form an integral part of this announcement and the contract to be concluded.
4. The participant will be chosen based on adherence to the relevant tender requirements, with priority given to the bidder offering the lowest price. A contract will be signed with the selected participant upon successful completion of compliance and risk assessment procedures, and receipt of internal approvals, in accordance with the Client’s internal policies. Employers are entitled to start negotiations with the winning bidder to reduce the price.
5. The duration of the supply is 60 days, starting from the date of signed the Contract. The delivery address is:

Syunik Region, Goris, Gr. Tatevatsi 2, Warehouse of ContourGlobal Hydro Cascade CJSC, Republic of Armenia.

1. The deadline for Proposals submission is 16:00 hours Yerevan time on 9July 2025*.*

Bidders who are interested in this procurement opportunity may write to: arevik.nikolayan@contourglobal.com confirm their interest with their email address and receive an invitation to Coupa system.

Interested companies may obtain further information and clarifications on this RFQ by submitting a written request to procurement officer A. Nikolayan arevik.nikolayan@contourglobal.com; Phone` +3795 017014.

1. The Bidding Document has been prepared in accordance with the Procurement Procedure of ContourGlobal Hydro Cascade CJSC in adherence to Resolution No. 273A of August 19, 2020, issued by the Public Services Regulatory Commission, including all subsequent amendments (<https://eservices.contourglobal.eu/armenia/>).
2. Disputes arising from this tender are subject to the jurisdiction of the courts of the Republic of Armenia.

The complete tender documents can be downloaded by the following link․

<https://contourglobal.box.com/s/rknm0ywr4kmu8mnovbk96zla05e3lvhp>